

# Engaging the Community Beyond Sunday

ACSTechnologies®

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Sales Engineer  
AOS Systems





ACS Technologies

# COMPANY SNAPSHOT

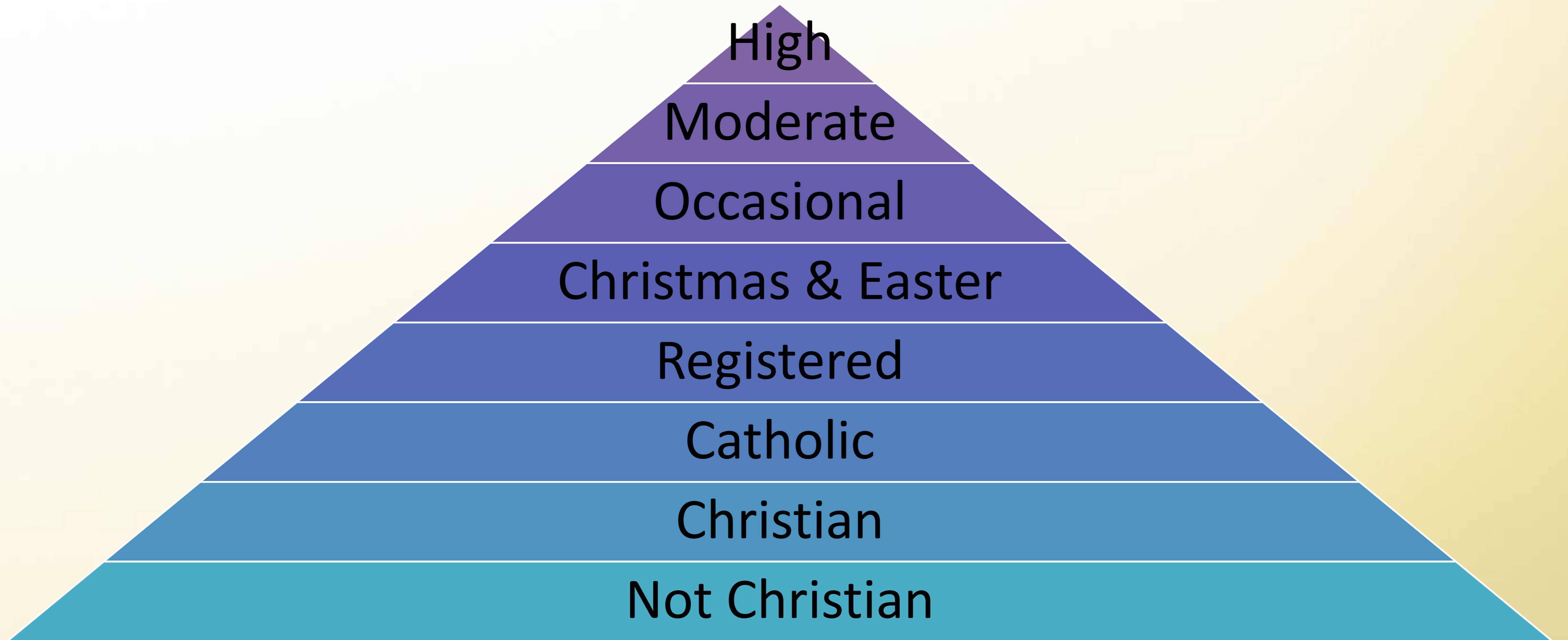


- Established in 1978
- Christian family-owned business
- Privately operated
- Integrated approach
- Web and mobile products
- Friendly, available support



ACS Technologies has been serving church ministries since 1978 and has become the most extensive software and service solution provider in the faith-based world. Thousands of churches rely on us every day for administration, accounting, communication, and so much more. We are a Christian family-owned, privately operated company made up of nearly 400 people who are passionate about the work we do and support.

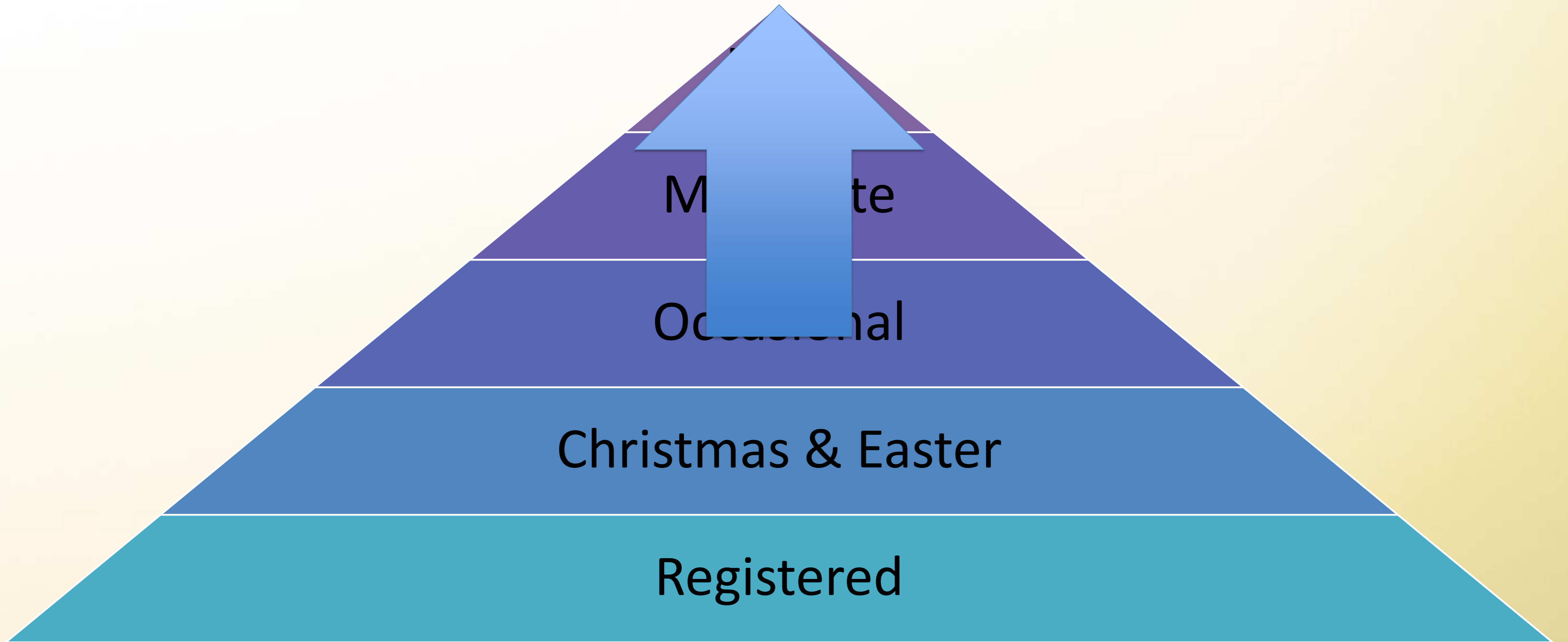
# Participation Profiles



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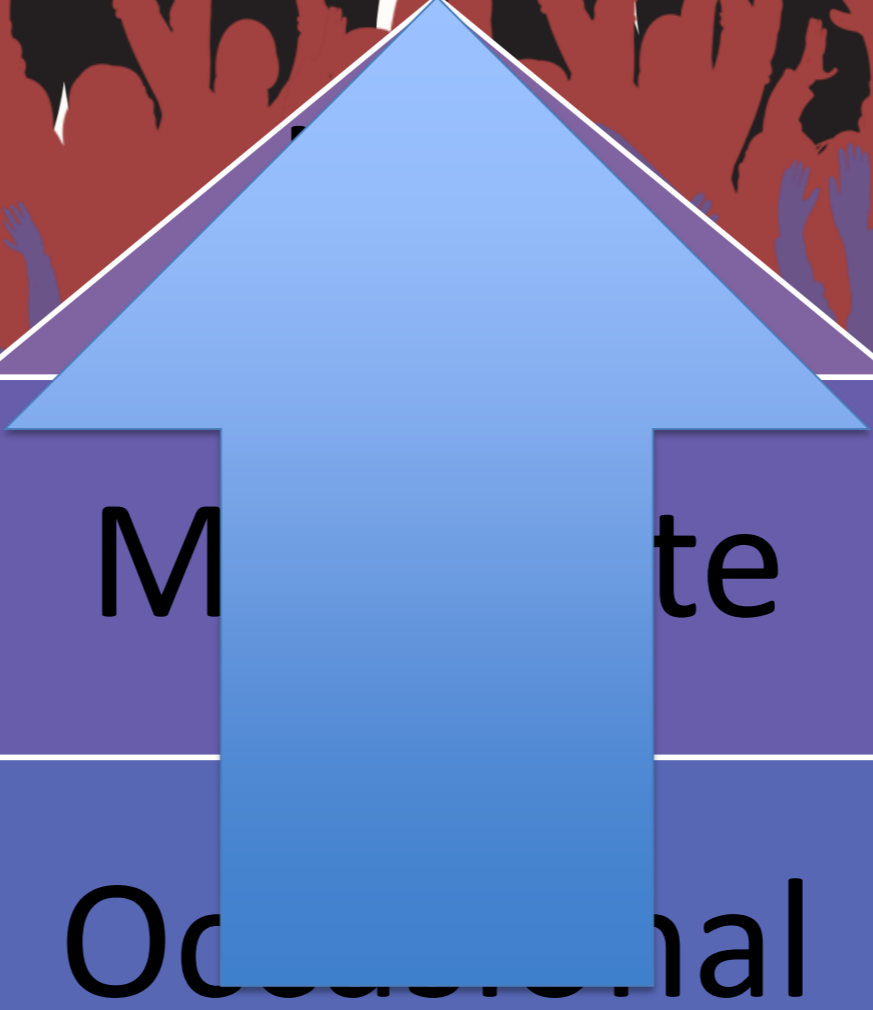
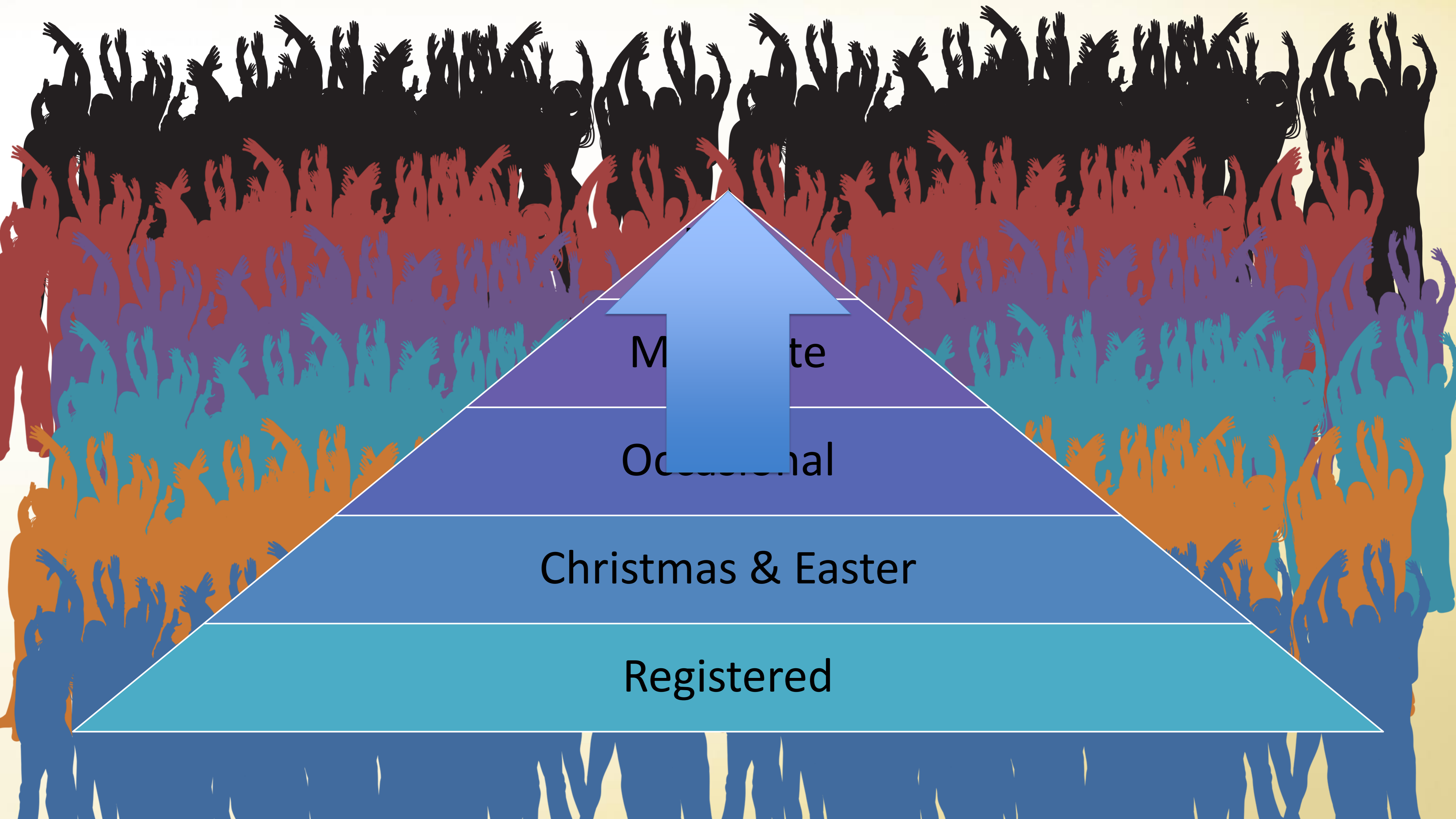
# Participation Profiles











Minute

Occasional

Christmas & Easter

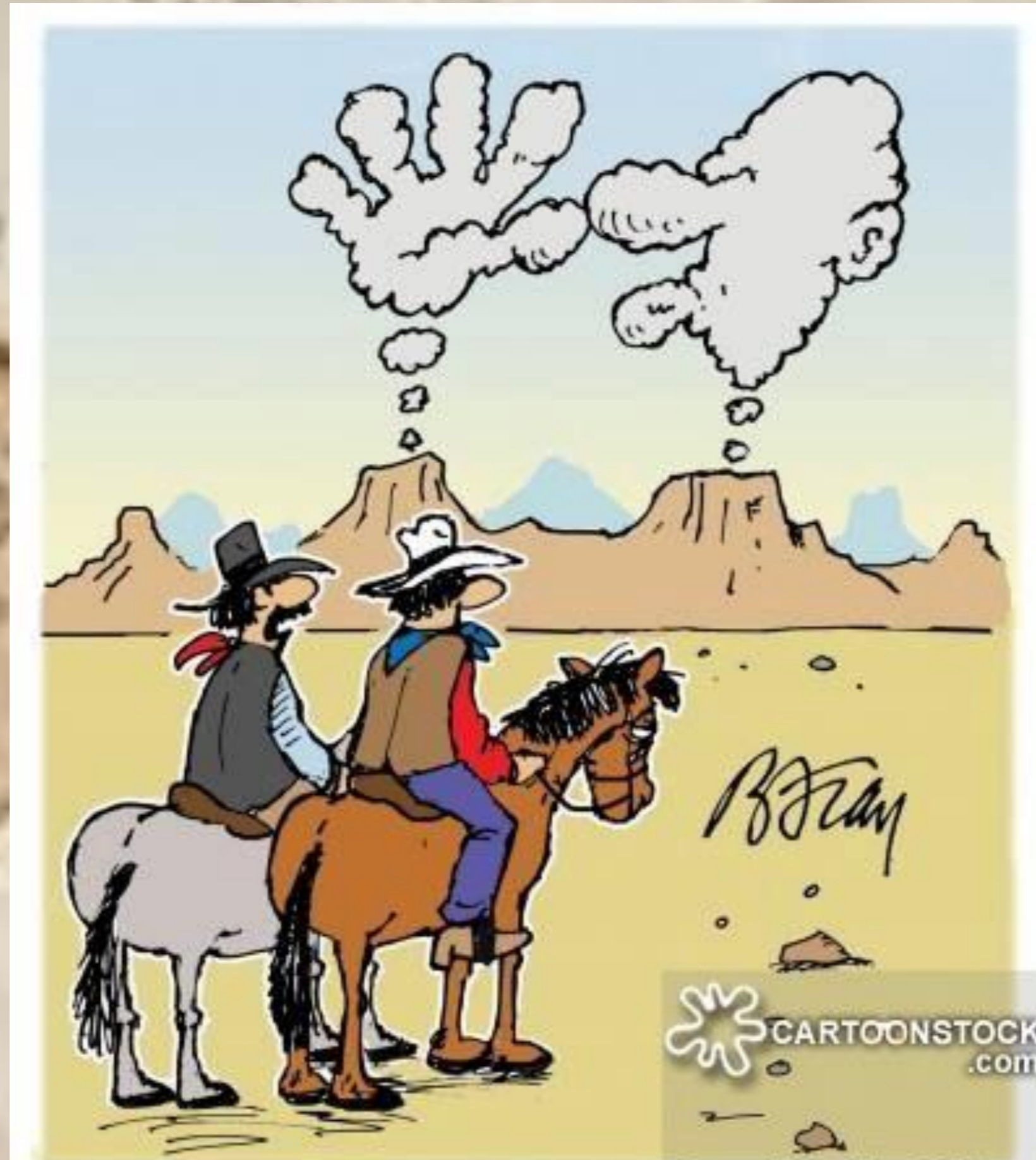
Registered

# Old Communication Methods

When someone asks if they can fax me something.

**FAX?**

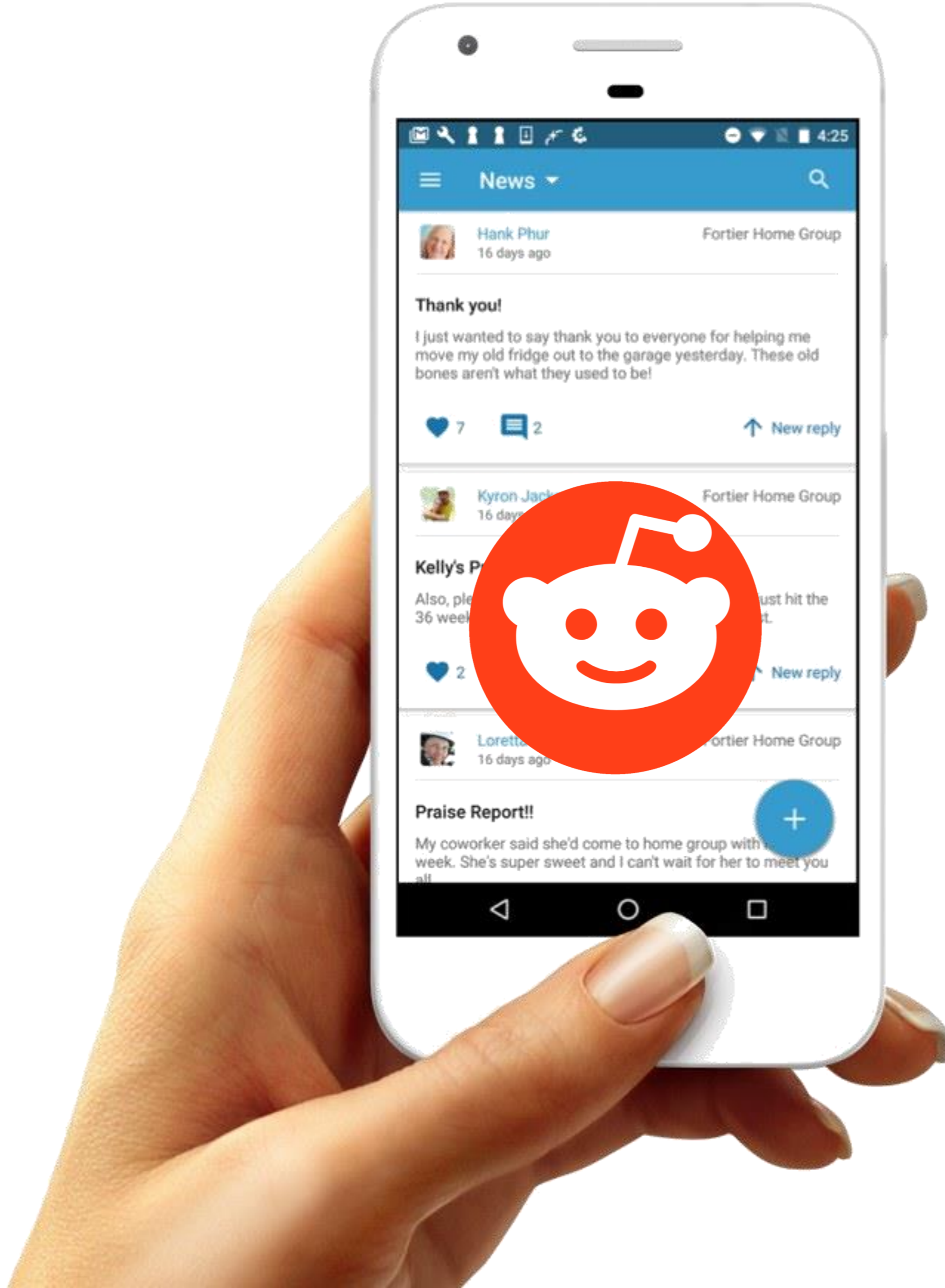
**WHY DON'T YOU JUST SEND IT OVER ON A DINOSAUR?**



Search ID: b1m331  
"JUDGING BY THOSE SMOKE SIGNALS, THEY KNOW WE'RE HERE AND THEY'RE NOT AFRAID OF US!"







# Mobile Phone Ownership

Adults w/ Cellphone

Adults w/ Smartphone

96%

81%





# Selecting A Tool

- Why are you looking?
- How does it work?
- What can it do?
- How will we use it?

# Selecting A Tool

- How will we measure success?

# S.M.A.R.T

- **S**pecific
- **M**easurable
- **A**ttainable
- **R**elevant
- **T**ime Bound

- **Bad Example:**  
Improve junior high religious education attendance.
- **Good Example:**  
Send text reminders  
to parents of junior high students  
24 hours and 1 hour prior to  
scheduled religious education  
classes  
to improve attendance rates  
by 10% over 90 days  
starting September 1.

# Selecting A Tool

- How will we measure success?
- Who provides it?
- How do they make money?

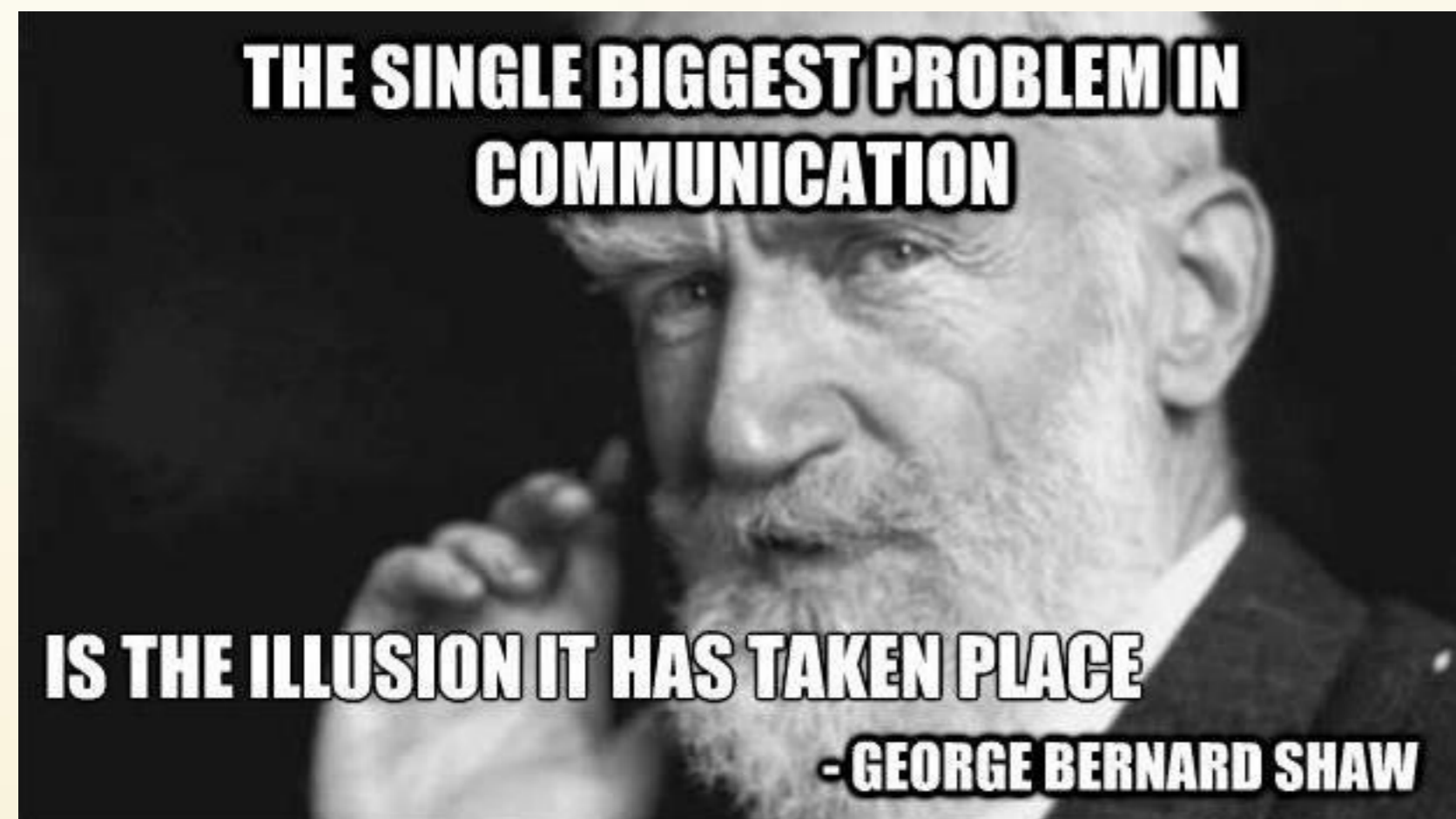
# Common Deployment Mistakes

- Flawed or Missing Implementation Plan
- Deploy Without Support
- Creating Silos With Separate Tools
- Skipping Pilot Phase
- Inform vs. Engage – Learning How to Relate
- Set Autopilot – Assume All is Well

# Mistake #1

## Problem

Flawed or Missing  
Implementation Plan



## Strategy

Devise and Follow a Written  
Plan



# Mistake #2

## Problem

Deploy Without Support



## Strategy

Have Senior Leadership  
Approve the Plan



# Mistake #3

## Problem

Creating Silos With Separate Tools

## Strategy

Use a Single Tool For Engagement





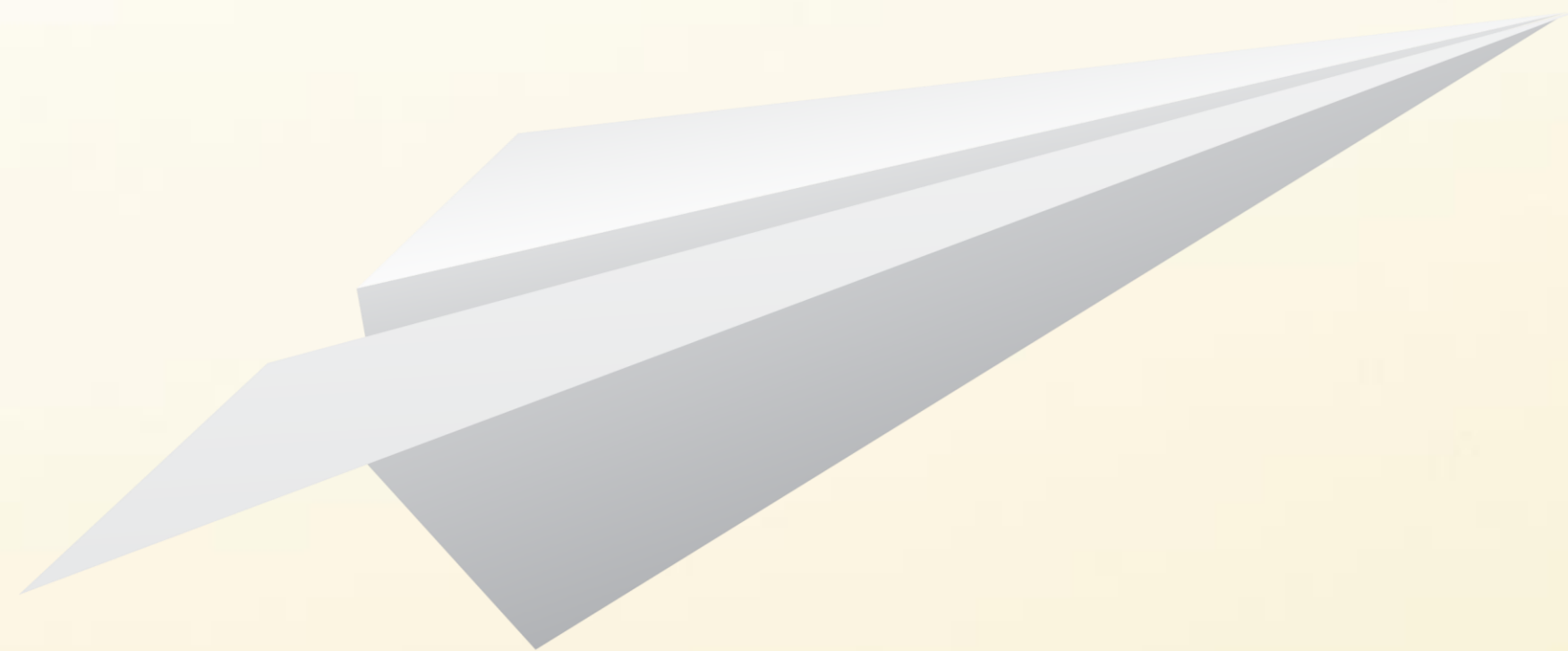
# Mistake #4

## Problem

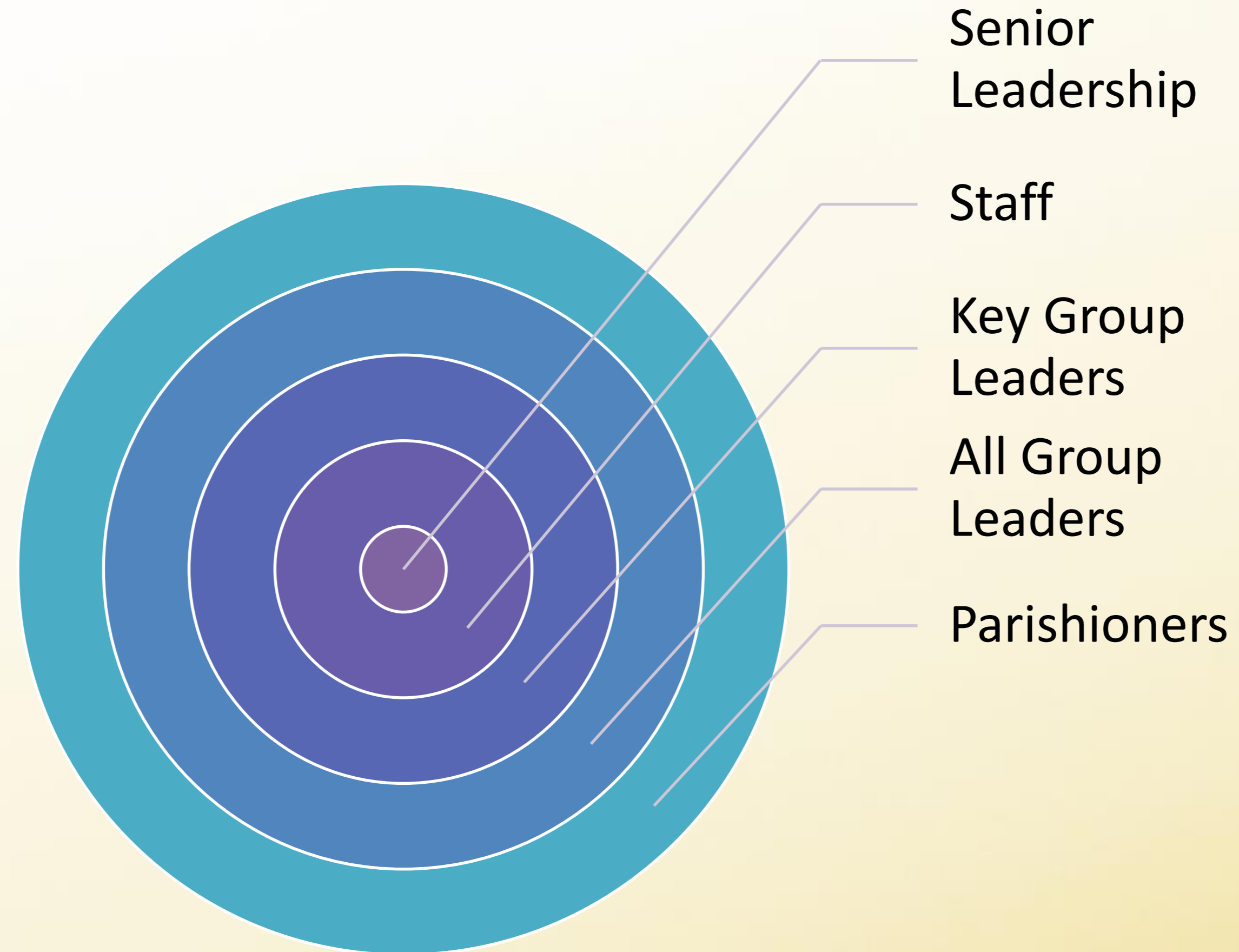
Skipping Pilot Phase

## Strategy

Implement a Staged Rollout



# Staged Rollout



# Mistake #5

## Problem

Inform vs. Engage – Learning  
How to Relate

## Strategy

Adopt an Engagement Mentality  
– Don't Just Inform

Develop a Group Leader  
Communication Guide

# Inform vs. Engage

## Church Potluck

Sunday after the 11AM Mass

On the church lawn

Food, fellowship, fun & free.

See you there.

## Church Potluck

What is your favorite dish?

Comment below to share what you're looking forward to the most. RSVP if you can attend.

See who else will join you at the potluck on the church lawn at 12 Noon on Sunday.

# Mistake #6

## Problem

Set Autopilot –  
Assume All is Well



## Strategy

Continually Evaluate and Adjust

# Common Deployment Mistakes

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- Set Autopilot – Assume All is Well

# Communication Check-up

- How is the communication in your church?
- Do you have room to improve?



Find ways to communicate, share,  
engage, and connect.





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# **Engaging the Community**

**Q & A**

